

EAST VILLAGE PURGE N' SPLURGE

Date: Saturday, September 18th

Location: Riverwalk Plaza (Across from M2)

Set up: 8:30am

Garage Sale Tips

- ❖ **Buy pricing supplies** - preprinted neon price stickers or blank neon stickers and a fine point permanent marker
- ❖ **Be flexible with pricing** - price and tag every item you plan to sell. Keep in mind that shoppers will be paying with cash, so make sure that your pricing system is as simplistic as possible
- ❖ **Money** - get change from the bank - roll of toonies/loonies/few bills
- ❖ **Money storage** - buy or borrow an apron with lots of pockets or a fanny pack
- ❖ **Supplies** - have a pen, tape and small calculator on hand
- ❖ **Bags** - have on hand shopping bags and newspapers so customers can wrap fragile items
- ❖ **Clean** - wash, polish your sale items as needed
- ❖ **Table display** - it's important to prominently display your items.
- ❖ **Buddy coverage** - plan with a friend/family member or neighbour to cover your table for 30-minute break so you can have a bathroom break and have an opportunity to wander around
- ❖ **Be friendly** – If you're welcoming and friendly, people will be much more likely to stick around and browse through your things. A smile can go a long way in keeping people interested in your belongings. After all, no one wants to buy used items from someone they don't like.
- ❖ **Don't get attached to your stuff at the last minute** –Remember – you're letting go of these things for a reason.
- ❖ **Unsold items** - can be donated to the Drop In Centre or must be taken home
- ❖ **Table** (2.5 feet wide and 6 feet long) provided
- ❖ **Chair** - bring a folding chair or lawn chair
- ❖ **Lunch** - bring snacks and water, whatever you will need to get through the day
- ❖ **Display ideas and Pricing** - ("be prepared") if it happens to be a windy day have boxes,
- ❖ **Plastic containers on hand to display items** - refer to second page
- ❖ **Bigger household items** – photograph your items and have pictures with you at your table

